

Hospitality, Tourism & Leisure

Integrated services for hospitality, tourism, & leisure



Whether you are seeking to

- buy, sell, develop, or expand hospitality facilities
- borrow or lend using restaurant, resort, hotel assets, or other facilities as collateral
- negotiate and receive advice concerning acquisition and leasing arrangements, franchise agreements, regulatory, employment, zoning, permitting
- structuring joint ventures, REITS, sale leasebacks

our team works with you to help meet your needs.

We help clients manage

- Diligence issues like title, survey, property inspections, environmental, zoning, access, and use restrictions unique to the hospitality industry
- Managing buyouts of multiple store or development locations or entire businesses
- Structuring joint ventures
- Negotiating franchise and concessionaire agreements
- Creating master agreements, employee manuals, club rules and regulations, condominium regimes
- Construction issues and concerns

Interdisciplinary team and collaborative approach

- Seasoned real property, litigation, merger and acquisitions, tax, employment, finance, and corporate attorneys and paralegals
- Former environmental and other regulatory enforcement, state and federal taxation counsel
- Ability to quickly assemble and mobilize team from various offices and practice areas to meet each client's individual needs

Related Practice Areas

Commercial & Syndicated Lending
Construction
Corporate & Securities
E-Discovery - Encompass
E-Discovery & Information Governance
Environmental
Environmental - Transactions
Franchise & Distribution - Corporate
Litigation
Mergers & Acquisitions
Premises Liability
Real Estate
Real Estate Capital Markets
Real Estate Investment Trusts
Resort & Planned Communities
Tax
Technology
Timber & Forest

Related Industries

Hospitality & Tourism
Real Estate

Our clients span the Restaurant, Hospitality and Resort industry

- Hotel and restaurant chains
- Franchisors and Franchisees
- Developers
- Multi-site club operators
- Investors
- REITs

Navigate the legal and regulatory landscape, focus on business objectives

With broad industry experience and product knowledge, Nelson Mullins offers hotel, restaurant, and resort clients creative solutions to manage legal and regulatory risks and position your business for a greater chance at long-term success.

Our hospitality and resort services help you

- **Confidently acquire and dispose of your business assets** - in a cost efficient manner
- **Anticipate real estate, environmental, employment, taxation and regulatory issues and implement strategies to mitigate risk**
- **Resolve disputes** arising in the development and operations of your business
- **Protect your business interests** by establishing practices and confirming compliance

Why Nelson Mullins?

- Practical business mindset
- Multi-disciplinary team
- Cost efficiency and budget predictability
- Industry relationships with lenders, REITs, title insurance companies, regulators, and other firms

Experience

Following is a selected sampling of matters and is provided for informational purposes only. Past success does not indicate the likelihood of success in any future matter.

- Sale of 27 franchised quick service restaurants
- Manage buyouts of numerous bar, restaurant, and hotel businesses
- Litigating on behalf of large national hotel chain
- Representing developers of golf course, country club and condominium resort communities
- Structure joint ventures, sale leaseback, and creative financing arrangements
- Negotiate sale of hospitality software
- Sale of franchisor company-owned stores
- Forming REIT and handling initial public offering
- Handle community documents and environmental compliance agreements
- Negotiate and navigate agreements with governmental agencies such as Interstate Land Sales Act and Development Agreements