

## Healthcare

# Partners in the business of healthcare



**Nelson Mullins' Healthcare Team provides legal representation attuned to the sensitive nature and intensity of oversight involved in healthcare transactions, claims, and regulatory matters.**

- We work closely with clients to navigate the complex issues and regulatory parameters associated with various types of transactions, including joint ventures, mergers and acquisitions, financing, service line development, PHO and ACO formations.
- We guide clients on clinical trials, data security/patient privacy, electronic health information, patient care and operational issues, healthcare reimbursement, and telemedicine.
- Our litigators have represented clients in courtrooms across the United States and include attorneys experienced with matters before DOJ, CMS, FDA and state healthcare regulatory agencies.

### **Interdisciplinary team brings practical and business-focused solutions**

Our team of 60+ healthcare attorneys and business professionals advises clients on

- Bond opinions
- Compliance program advice
- CON advice and litigation
- Corporate Structures
- Healthcare IT, including blockchain, data security and telemedicine
- Healthcare system design, facility acquisitions, and divestitures
- HIPAA advice and litigation
- Internal Investigations
- Licensure and permits
- Management services arrangements
- Medical Lien resolutions

### **Healthcare strengths**

FDA Counseling & Compliance

Health IT

Healthcare Compliance & Operations

Healthcare Government Investigations & Litigation

Healthcare Insolvency

Healthcare Providers & Suppliers

Healthcare Qui Tam Investigations & Litigation

Healthcare Transactions

Taxable & Tax Exempt Entities

- Medical staff peer review and litigation
- Patient issues
- Physician acquisitions and relationships
- Professional services agreements
- Provider enrollment
- RAC Contractor appeals
- Refinancing tax-exempt organization
- Regulatory and operations matters
- Software and other vendor disputes
- Tax exempt opinions

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### **National, regional and local healthcare counsel**

As a team, we bring clients a range of experience and perspectives, with attorneys having served as

- National trial counsel for hospitals in False Claims Act cases
- National, regional and local transactional and regulatory counsel for clients providing services across the healthcare spectrum, including: hospitals and health systems, DME providers, laboratories, physician practices, pharmacies, long term care facilities
- Lead trial counsel in one of the largest Medicare and Medicaid healthcare carrier case verdicts in the U.S

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### **Healthcare compliance and operational counsel with balanced perspectives**

Clients we have served span the healthcare spectrum, including

- Academic medical centers
- Accountable care organizations
- Ambulatory surgery centers
- Durable medical equipment providers
- Healthcare consulting groups
- Healthcare insurance companies
- Home health agencies
- Hospitals and health systems
- Individual physicians and physician practices
- Laboratories
- Long-term care facilities
- Medical device companies
- Nurses

- Pharmaceutical companies
- Physician groups
- Retail and specialty pharmacies
- Skilled nursing facilities (SNF)
- Surgery centers

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### Seeking relief from budgetary pressures

Our clients want services on-time and on-budget, and our client service relationships are aligned with these goals. The Firm's geographic footprint, together with our use of technology and project management practices as well as practical business solutions, enable us to bring cost efficiencies that support our clients' budget management practices.

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### Integrated approach to healthcare IT, data security, and patient privacy

- Understanding emerging technologies and business practices and application in healthcare arena, including blockchain, telemedicine, data security protocols and practices
- Data hosting, processing and eDiscovery support through the Firm's *Encompass* group – a dedicated practice focused on helping clients with sensitive data and discovery needs
- Focused advocacy and compliance perspectives to help clients develop, implement, test, and defend as needed, privacy and data security programs

## Why Nelson Mullins?

- Business judgment, practical approach
- Experience in legal, medical and business aspects of healthcare transactions and litigation
- Team includes former DOJ and AG litigators and professionals with experience in hospital administration, ambulatory surgery center management, and healthcare billing and coding
- Dedicated, scalable data management and eDiscovery practice

The Nelson Mullins team has the right experience to help you manage your healthcare business challenges