

Government Relations

Strengthening your business-government connection



Nelson Mullins' Government Relations Team combines legal and political experience, lobbying, and business strategy to develop integrated business and government relations strategies to deliver measurable results.

- We provide assistance to advisors and advocates by leveraging deep bipartisan relationships to provide political intelligence and develop public policy and government relations strategies.
- We work closely with clients with and without in-house government relations functions and with municipalities and government entities.
- We help clients to advance business development, obtain funding and assistance with grants, minimize regulatory risks, present testimony, and to build valuable coalitions or networks.

Bipartisan relationships and government experience

Our team of over 30 government and public affairs lawyers and lobbyists includes former

- Agency appointees
- Cabinet secretaries, including the former U.S. Secretary of Education
- Diplomats, including former Ambassadors to Canada and the Court of St. James (UK)
- Governor and Lieutenant Governor
- Members of Congress and Professional Capitol Hill Staff
- National and state political party leaders
- State lawmakers

As advisors and advocates for our clients, we leverage deep bipartisan relationships combined with business, political, and legal experience to provide strategic political intelligence, identify emerging areas of political risk, and develop effective public policy and government relations strategies.

Government Relations strengths

All Florida Lobbying Contacts

All Georgia Lobbying Contacts

All Massachusetts Lobbying Contacts

All North Carolina Lobbying Contacts

All South Carolina Lobbying Contacts

Congressional Oversight Investigations

Customs & International Trade

Defense Sector

Federal Government Strategies

International Relations & Sovereign Government Advocacy

State & Local Government Relations

Government relations for private sector clients and government entities brings balanced perspectives

We regularly monitor, analyze, and advocate on evolving legislative and regulatory developments to advance our clients' business goals. Our clients span industry sectors and include

- Fortune 500 global companies
- Nonprofit organizations
- Other forward – thinking companies that make government relations part of their business strategy
- United States and foreign government entities
- Universities and cultural institutions

Clients receive business-oriented government relations, lobbying, grants, and consulting services from a team that uses a client service relationship model that includes law firm accountability and helps enable sound budget management through predictable fee structures.

Persuasive advocacy at the federal, state, and local levels

The Firm's government relations professionals bring to clients an understanding of how the legislative, administrative, regulatory, and political processes operate in the Nation's Capital, and at various State Houses, county offices, and city halls. Our team includes government relations attorneys and professionals on the ground in Georgia, North Carolina, South Carolina, Massachusetts, and Washington, DC, with many having first-hand, top level government service experience.

Helping International Clients and Sovereign Governments in the United States

Experience from the inside gives Nelson Mullins' sovereign practice a practical and effective edge. With strong State Department ties, our team of attorneys and policy advisors includes former

- Ambassadors
- International Trade Negotiators
- Capitol Hill Staff
- Members of Congress
- Presidential Cabinet Officials
- Senior Officials in Republican and Democratic Administrations

We bring a holistic and customized approach to serving each of our sovereign government clients, developing strategies and solutions tailored to their needs on

international law matters, including: federal government strategy, media and public relations, and legal services.

Relationships and Experience Empower Connected Business-Government Relations Strategies

Nelson Mullins' government relations team includes professionals who have called the halls of government home during their careers. We leverage strong relationships and an understanding of the political process, the law, and our communities to help to connect clients with contacts, including

- Business and professional associations
- Coalitions
- Political organizations
- Public officials
- Think tanks/NGOs

Why Nelson Mullins?

- **Accountability** – clients receive services from attorneys and policy advisors with knowledge, government experience, and with the accountability and stability of the Nelson Mullins law firm
- **Business mindset** – our team includes professionals with business experience and fiscal skills to help clients with integrated business – government relations strategies
- **Predictability and cost efficiency** – we implement predictable fee structures (fixed, monthly retainers) to help enable sound budget management
- **Relationships** – government relations is about relationships; developing a sustained and coordinated strategy connecting our clients with government decision makers to advance successful business objectives