

## Energy

# When energy matters



### Energy strengths

Alternative Energy

Energy Efficiency

Oil & Gas

Power Generation

**Nelson Mullins' energy attorneys provide clients with a broad array of skills and experience, market knowledge, regulatory understanding, and broad industry relationships.**

- Firm attorneys have represented energy clients on energy transactions, energy regulatory matters, and energy policy throughout the United States.
- Team includes former US Ambassador to Canada, former General Counsel of a multinational construction company, and prior in-house counsel for publicly traded energy efficiency company.
- Counsel on traditional and alternative energy deals, including solar, biomass, and renewable fuels.

### Energy counsel for clients across spectrum of matters

- Federal, state and local tax structures and incentives
- Energy transactional matters
- Permitting and environmental compliance
- State utilities commission energy regulatory matters
- Commercial disputes involving project development
- Emerging market opportunities such as energy storage

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### Multi-disciplinary team brings practical and balanced perspectives

- Debt and equity finance attorneys
- Energy M&A attorneys
- Energy regulatory lawyers practicing before state utilities commissions
- Environmental regulatory attorneys
- Real estate, finance, and tax counsel
- Litigators

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## Representing clients from lenders to private developers and energy companies to state-owned utilities

- State-owned utility
- Electric cooperatives
- Municipal electric providers
- Industrial users
- Lenders
- Solar developers and solar EPC entities
- Energy storage companies
- Energy efficiency entities
- Refinery and pipeline companies
- Biofuels companies

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## Advice, advocacy and deal work fueled by experience working with the energy industry

- **Acquire and dispose of power projects** – including single projects and large portfolios of projects
- **Develop alternative energy and fossil-based projects** – including solar, hydro, waste-to-energy and natural gas projects
- **Identify, assess and address business risks through project due diligence** – including PPA, EPC, IA and related project offtake agreement reviews
- **Negotiate transactions and joint venture deals** – working with a legal team with practical business sense and a deep understanding of and experience with energy finance
- **Understand and navigate compliance issues associated with regulatory changes** – including energy and capacity markets, Renewable Portfolio Standards, frequency regulation, demand response and other ancillary services
- **In appearances before state utilities commissions** – to address significant regulatory disputes

## Why Nelson Mullins?

- Practical business mindset
- Multi-disciplinary team
- Predictable fee structures help enable sound budget management
- Virtual deal team roles and experience

- Industry relationships with developers, lenders, utilities and other entities