

## Debtor Representation

# Helping financially distressed businesses restructure



### When you need help with

- unsustainable debt service or tax obligations that exceed your ability to pay
- excessive operating or workforce costs that are crippling your business
- lease and contract obligations that are no longer financially attractive
- burgeoning accounts payable without the cash flow to properly service the accounts
- successful business segments that are supporting unsuccessful legacy segments
- bet the company litigation exposure

our team of bankruptcy attorneys is here for you.

### Diversified capabilities – developing strategies to facilitate rebirth of a successful enterprise

In addition to formal/classic chapter 11 reorganization cases, we bring to clients many years of experience with

- Pre-packaged or pre-negotiated chapter 11 cases
- Liquidations
- Section 363 sales
- Out-of-court workouts
- Involuntary bankruptcies
- Public relations and internal communications issues in connection with bankruptcy filings and insolvency scenarios

### Financial restructuring attorneys and broader Nelson Mullins platform

#### Related Practice Areas

Bankruptcy & Insolvency Related Litigation

Bankruptcy, Creditors' Rights & Restructuring

Debtor Representation

Dispute Resolution

E-Discovery - Encompass

E-Discovery & Information Governance

Employment & Labor

Executive Compensation, ERISA, Employee Benefits

Franchise & Distribution - Corporate

Litigation

Mergers & Acquisitions

Private Equity

Public Finance

Real Estate

Securities Offerings

Tax

Trustee, Receivership Practice & Representation

#### Related Industries

Banking & Financial Services

Construction

Consumer Products & Retail

Energy & Utilities

Healthcare

Manufacturing

Nelson Mullins attorneys have represented and helped restructure the finances of numerous businesses over many years. Our team includes

- Over 20 bankruptcy attorneys, including several partners who are certified in business bankruptcy law by various state courts and bar associations. See the individual lawyer bios in this practice group for specific certifications
- A diverse set of practice areas, including commercial litigation, construction, corporate, financial services, M&A, private equity, real estate, securities, and tax
- Access to Nelson Mullins Encompass- our Firm's dedicated e-discovery practice group providing focused data and discovery-related services
- Bankruptcy lawyers who have litigated in bankruptcy courts around the country

Our range of experience in many diverse industries provides clients with experienced representation they can trust.

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### **Helping clients across the spectrum of industry sectors**

Nelson Mullins bankruptcy attorneys are experienced in helping clients across a wide range of industries, including

- Real estate
- Health care
- Media
- Construction
- Telecommunications
- Aviation
- Franchise systems
- Bank holding
- Energy
- Entertainment
- Professional services

and others

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### **Our solutions-oriented team of bankruptcy attorneys helps clients to**

- Restructure an unworkable capital position
- Right-size business operations
- Stop creditor debt-recovery activities
- Defend litigation seeking to seize collateral
- Re-negotiate uneconomical contracts and leases
- Restructure past-due tax obligations
- Analyze and address labor issues related to financial restructuring

Real Estate  
Transportation

## Why Nelson Mullins?

- Zeal, assertiveness and depth of capability
- Certified practitioners (see the individual lawyer bios in this practice group for specific certifications) with decades of confident experience
- Preparation and experience enables negotiating from positions of strength
- Business experience that is vital to good outcomes

## Experience

Following is a selected sampling of matters and is provided for informational purposes only. Past success does not indicate the likelihood of success in any future matter.

- Served as co-counsel to the debtor, a major auto distributor; succeeded in obtaining approval of a liquidation plan that allowed the client to exit undesirable markets at substantial cost savings
- Served as co-counsel to the debtor in its successful emergence from chapter 11, establishing the groundwork for its subsequent acquisition of another major supermarket chain
- Served as general counsel to the debtor, a finance company, and assisted the successful sale of its assets
- Co-counsel to debtor in successful restructure of multi-national corporation
- Represented hospital in the successful workout of \$23 million judgment and going concern sale
- Represented a major radio station operator in the Southeastern United States with 22 active stations covering 5 media markets, resulting in a successful sale
- Represented an Am-Law 100 firm as chapter 11 counsel in its bankruptcy case
- Represented the chapter 11 debtors in the reorganization cases of a publicly traded furniture manufacturer and its retail affiliate with more than 70 stores across the country
- Served as counsel to the debtor in the successful chapter 11 liquidation of one of the nation's larger hog producers which resulted in a 100% payment to all creditors
- Represented leading provider of music metadata services as a chapter 11 debtor.